

CHARLES SLERT
ASSOCIATES
ARCHITECTS

November 10, 1988

Mr. Bruce Knaphus
President
Knaphus Exterior Panel Co.
20 East Union Avenue
North Salt Lake City
Utah 84054

To whom it may concern:

I have recently had the good pleasure to be associated and work with KEPCO on the recently completed Rio Vista Towers Project in San Diego, California.

As design Architect for the approximate 450,000 sf full phase Rio Vista Towers Project, worked very closely with KEPCO, with regards to the granite panelized system that the owner, general contractor and myself selected.

KEPCO was brought into the project early in the schematic design phase, by myself. KEPCO's early-on familiarity with the desired design intentions/aesthetics, their technical expertise/advise and their timely cost estimating (quantifying/qualifications) was a major asset to the entire team and project. Collectively, their efforts helped me insure that the project realize its' full potential.

From the schematic design phase, through design development, construction documents and ultimately construction, KEPCO was very aggressive, responsive and thorough. KEPCO pays very special attention to the details and exhibits the most thorough product quality control that I have ever seen in 15 years, and over 5 million square feet of commercial design experience.

KEPCO provided multiple value-engineering estimates throughout the entire design phases. Once the owner, architect and general contractor established the final project budget, construction technique and the desired design aesthetics, KEPCO was awarded the project based on their intimate knowledge, production methods/quality control and their most competitive bid.

During the project KEPCO met all deadlines on schedule or in advance, delivered the finished panels and installed them in a record two weeks time. KEPCO's efficiency and accelerated delivery and installation resulted in saving valuable time for the owner and the general contractor and the construction schedule for the first phase, 210,000 sf tower.

I greatly appreciate KEPCO's valued design in-put, attention to details, commitment to quality control, timely installation and follow-up. It has truly been a pleasure to be associated and work with all of the fine people at KEPCO. I consider them more than business team players, I consider them friends as a result of our working together on the first phase of Rio Vista Towers, and I look forward to working again with the KEPCO team on phase II, as well as other projects in the future.

It is with great pleasure that I highly recommend the KEPCO team for serious consideration for panelized building systems for your next project. KEPCO's panel system offers the ultimate quality control, timeliness and cost effectiveness. KEPCO has been especially valuable in helping to create a Landmark project at Rio Vista Towers. Thank you KEPCO.

I would be happy to offer any additional information with regards to KEPCO, upon request.

Sincerely,

A handwritten signature in red ink that reads "N. Charles Slert". The signature is written in a cursive, slightly stylized font.

N. Charles Slert
Architect

NCS:mc